

# PIVOTAL / STAFFING

## MAXIMIZE YOUR PEOPLE SEARCH

### Are you finding the right people for the job without wasting precious time?

Over the past 25 years Pivotal has grown to become a leader in finding the best candidates for positions in a number of industries. Our goal is to provide flexible people solutions that help organizations achieve a competitive advantage from their workforce.

Specialized in the following

**Industries:**

- Supply Chain
- Consumer Package Goods
- Pharmaceuticals & Healthcare
- Automotive & Heavy Industry
- High Tech
- Manufacturing & Distribution

**Positions:**

- Sales, Marketing
- Finance
- Administration, Customer Service
- Information Technology
- Operations, Engineering

*"Pivotal Integrated HR Solutions helped us find professional, intelligent and dedicated staff for an important project to our business. Their efforts significantly contributed to the great success of this project and we would welcome the opportunity to work with Pivotal again."*

Simone Justa, Communications Specialist, Siemens

*"Their dedication to understanding our business and becoming engrossed in our culture was critical in making sure the process worked well. Every member of Pivotal's team worked along side Centric Managers as if it were the same company."*

Kevin Kendall, General Manager  
Centric Retail Logistics

**Responsive Staffing Solutions.** Both in terms of how we approach our clients with quality staffing solutions, and being responsive to current market conditions. Pivotal's Flat-Rate, Responsive Pricing is designed to address your business realities; providing you the simplest, most straightforward price we can offer.



**Only 10% for all positions under \$55,000 annual salary / 2 week exclusivity**

Pivotal is dedicated and committed to working with their clients and ensuring their requirements are being met. We don't walk away from challenging roles, we remain committed to getting the job done. Our team prides themselves on following "Best Practices" as well as being a trusted advisor to both their clients and candidates. Our approach is simple; we listen to what you need and present you with only the highest caliber candidates.

#### Permanent Recruitment

We use a consultative approach to working with clients, and customize our standard process of behavioral assessments, testing, personality assessments and references/background checks to aid in the selection of the "right" candidate for your company. We work on your behalf to make your job easier and more efficient by decreasing the amount of resumes to review and reducing the amount of interviews to conduct before identifying the "right" candidate.

#### Contract / Temporary / Temp-to-Hire

We can also find people to fill in on temporary, contract or temp-to-hire basis. Extended illness, maternity leave, etc. can be handled by our recruiters focused exclusively on sourcing, qualifying and providing excellent people looking for these types of employment opportunities. Temp-to-Hire is a great option for smaller companies looking to avoid up-front recruitment costs.

**PIVOTAL**  
Integrated HR Solutions

**e** info@pivotalolutions.com    **Woodstock** 519.421.9639    **Kitchener** 519.576.0225  
**w** www.pivotalolutions.com    **Cambridge** 519.624.9373    **Burlington** 905.681.7744  
**GTA** 416.285.1500    **Miss/Brampton** 905.270.1842